

Savage Classical Guitar
 Richard F. Sayage
 385 Central Ave.
 Suite E
 Bohemia, NY 11716



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Musical Instrument Consignment Agreement

Please Print Clearly

Consignor (Your Name)	
Street Address, City, State, Zip	
Phone Numbers – Cell, Home	
Your Email Address	
Guitar for Consignment:	
Details of Guitar such as	
Luthier name, date	
Serial #, Top woods	
Back/Sides, Tuning Machines	
Inlays, Case, etc...	
All discerning details	
Asking Price (negotiable):	

Terms & Conditions

<p>As of the date of the signing of this contract, an agreement has been made between Savage Classical Guitar/Richard F. Sayage, the “Dealer”, and the “Consignor. Both parties agree to the following terms:</p>
<p>The Dealer agrees to advertise and display the agreed upon Guitar in a prominent area of his/her place of business along with multimedia presentations, website and all other applicable advertising venues.</p>
<p>The Dealer will clean, polish, restring and perform minor setup on the Guitar in preparation for sale. Any other services are and will be in addition to the agreed upon consignment fee to the Dealer.</p>
<p>The Dealer agrees to obtain the price set by the Consignor and will accept no less than the purchase price for the consigned instrument unless agreed upon by both parties, whether by mail, email or phone. Set price is usually within 10% of tolerance, giving appropriate room for negotiation, sales that may be run by dealer, promotions, etc.</p>
<p>The Dealer has assigned a graduated scale of commission, where the dealer is entitled to retain 25% of the net amount, up to a sale price of \$10,000.00 (or up to \$2500), after expenses, such as packing/shipping and Credit Card fees, have been subtracted from the fully agreed upon purchase price of said Guitar.</p>
<p>The Dealer is then entitled to retain 20% of any amount from \$10,001 - \$20,000 (another \$2000) and then 15% of any amount over \$20,000 – thus, a guitar selling for \$25,000 would have a 25% fee on the 1st \$10K, 20% fee on the next \$10K, and then a 15% fee on the final \$5K of the price of the guitar (unless otherwise stated).</p>

There is a minimum \$1000 Consignment fee on any individual guitar listed with and offered for sale via Consignment with Savage Classical Guitar, regardless of the selling price of said guitar.

The Dealer shall submit a check for the net amount of the purchase price, less the agreed upon sales commission to the Consignor within 7 business days of receipt of sale to account for clearing of funds.

The Dealer guarantees to the Consignor that he maintains specific musical instrument insurance coverage for any unlikely theft or damage that may occur, and agrees that while the consigned merchandise is in his possession or in transport to SCGT, it will be fully covered for appraised or retail value by said insurance, known as **Heritage Music Insurance**, a music dealership insurance specialist. This includes while en route to and from Savage Classical Guitar and potential buyers, using USPS, FedEx, UPS and other delivery services, until such time as the guitar is sold or returned to the Consignor.

The Consignor is responsible for any and all delivery costs incurred by the Dealer if a decision is made to remove the Guitar from the Dealer's place of business and returned to the Consignor. Additionally, a \$250 fee will also be charged for all services rendered, included media creation and Guitar setup. Additional setup costs are added to the bill, as well as other incidentals, such as case replacement, etc as originally agreed upon and stated within this document.

I, Richard F. Sayage (Dealer), do hereby agree to the terms set forth in this agreement.

Signature	Date

I, _____ (Consignor), do hereby agree to the terms set forth in this agreement.

Signature	Date